

BRANDING



Global (Keyword) Search

Dashboard

Product Catalog

Document Repository

Email (3)

Accounts

Prospects

Leads

Opportunities

Activities

Org Chart

Work Flow

Contacts

Calendar

Reports

Leads

Search Leads

Prospect Account ▼	Description ▼	Address ▼	Contact ▼	Value ▼	Quality ▼	Phase ▼	Notes
Deloitte Consulting Prospect	Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales ...	1234 Main Street Chicago, IL 60601 U.S.A.	Jennifer Horton Email Call	\$214,000	Hot	In Progress	
New York Times Account	Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus.	3434 Finley St. New York, NY 12001 U.S.A.	Gabriela Stewart Do Not Call Email Call	\$120,090	Warm	In Progress	
Office Max Prospect	Quisque rhoncus nunc id est scelerisque eleifend.	11 N. Michigan Chicago, IL 60601 U.S.A.	Victoria Welden Do Not Call	\$30,000	Warm	In Progress	
Coffe Co Prospect	Cras viverra turpis non dui pharetra venenatis.	Quai Turrettini 1 1201 Geneva Switzerland	Bart Kubiak	\$450,000	Cold	Issue	
Brewster Furnishings Account	Quisque rhoncus nunc id est scelerisque eleifend.	25 N. Superior Street Los Angeles, CA	Victoria Welden Do Not Call	\$30,000			

Lead :: Deloitte Consulting :: Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl.... [Convert To Opportunity](#)

General Info Activities Notes Products Partners History Attachments

Customer Information

Deloitte Consulting Prospect [Convert to Account](#)

1234 Main Street
Chicago, IL 60601
U.S.A.
www.deloitte.com

Contact
Jennifer Horton
312-555-2012
jhorton@deloitte.com

Social Media
FB | TW | LI

Lead

Owner	John Smith	Source	External Partner
Quality	Hot	Status	Open
Value	\$214,000	Start Date	10.20.2010.
Priority	High	Expected Close Date	11.23.2010.

Lead Description

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus. Vestibulum interdum volutpat massa, nec egestas turpis fermentum a. Etiam egestas fringilla feugiat. Duis vestibulum venenatis urna a molestie. Quisque rhoncus nunc id est scelerisque eleifend. Suspendisse potenti. Nulla vestibulum, sem quis fringilla mattis, lorem dolor tempus magna, id condimentum metus leo pulvinar leo. Sed libero ipsum, mollis id tincidunt quis, iaculis et amet est.

SOCIAL MEDIA

Search Social Media

Feeds Search Results / Selected Feed

Monday 10.11.2010 at 2:45pm

Laura Jones via Facebook (icon)

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Monday 10.11.2010 at 12:11am

Kristina Rupert via Twitter (icon)

Ut malesuada commodo sem, eget laoreet quam placerat ultrices. Nullam gravida sollicitudin ligula, id commodo orci laoreet pharetra.

Friday 10.08.2010 at 1:22pm

Jenny Campbell via LinkedIn (icon)

Cras commodo iaculis dictum. In hac... Neque porro quisquam est qui dolorem ipsum quia dolor sit amet, consectetur,

Social Media Options

Phone Book PHONE

Address Book CHAT

TODAY'S ACTIVITIES

Options

NOTES: Dashboard - Leads

Options/settings - dropdown menu. This menu will include items such as video chat camera settings, font settings, chat specific options, phone specific options, etc.

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Global (Keyword) Search

Dashboard

Product Catalog

Document Repository

Email (3)

- Accounts
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- Opportunities
- Activities
- Org Chart
- Work Flow
- Contacts
- Calendar
- Reports

Leads

New Lead

Import Leads

Assign

Prospect Account	Description	Address	Contact	Value	Quality	Phase	Notes
Deloitte Consulting Prospect	Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales ...	1234 Main Street Chicago, IL 60601 U.S.A.	Jennifer Horton <div>Email Call</div>	\$214,000	<div></div>		<div></div>
New York Times Account	Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus.	3434 Finley St. New York, NY 12001 U.S.A.	Gabriela Stewart Do Not Call <div>Email Call</div>	\$12,000	<div></div>		<div></div>
Office Max Prospect	Quisque rhoncus nunc id est scelerisque eleifend.	11 N. Michigan Chicago, IL 60601 U.S.A.	Victoria Welden Do Not Call	\$30,000	<div></div>		<div></div>
Coffe Co Prospect	Cras viverra turpis non dui pharetra venenatis.	Quai Turrettini 1 1201 Geneva Switzerland	Bart Kubiak	\$45,000	<div></div>		<div></div>
Brewster Furnishings Account	Quisque rhoncus nunc id est scelerisque eleifend.	25 N. Superior Street Los Angeles, CA	Victoria Welden Do Not Call	\$30,000	<div></div>		<div></div>

Lead :: Deloitte Consulting ::

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus. Vestibulum interdum volutpat massa, nec egestas turpis fermentum a. Etiam egestas fringilla feugiat. Duis vestibulum venenatis urna a molestie. Quisque rhoncus nunc id est scelerisque eleifend. Suspendisse potenti. Nulla vestibulum, sem quis fringilla mattis, lorem dolor tempus magna, id condimentum metus leo pulvinar leo. Sed libero ipsum, mollis id tincidunt quis, iaculis et amet est.

General Info

Activities

Notes

Products

Partners

History

Attachments

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jhorton@deloitte.com

Social Media

FB | TW | LI

Lead

Owner

John Smith

Quality

Hot

Value

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Priority

High

Source

External Partner

Status

Open

Start Date

10.20.2010.

Expected Close Date

11.23.2010.

Lead Description

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SOCIAL MEDIA

Feeds

Search Results / Selected Feed

Monday 10.11.2010 at 2:45pm

Laura Jones via Facebook (icon)

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Social Media Options

Phone Book

PHONE

Address Book

CHAT

TODAY'S ACTIVITIES

Options

- Options/settings - dropdown menu. This menu will include items such as video chat camera settings, font settings, chat specific options, phone specific options, etc.
- Clicking the phone icon will automatically trigger an outbound call
- Clicking the email icon will automatically trigger a compose email action
- Clicking one of the stages will provide stage specific details (i.e. Presentation will provide a list of presentations given to the customer + any additional notes gathered during, or leading up to this step).
- Hovering over a Contact name in the list view will produce a hover popup window allowing to quickly email or call the lead contact
- Clicking the Quality button (square) will change the quality of the lead
- Clicking the website link launches the site in a new preferred browser window
- Clicking the address/directions icon produces a popup with a map of the selected location / address
- General Info, Activity, Notes, etc. - fish-eye effect on hover. Hovering over one of the menu items increases that item's font size and moves the tab underneath it, displaying the content designated by the selected menu item in the main display area. Each menu item will be represented by text and an icon

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Email (3)

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Work Flow

Contacts

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Leads

New Lead Import Leads Assign

Prospect Account	Description	Address	Contact	Value	Quality	Phase	Notes
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New York Times Account	Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus.	3434 Finley St. New York, NY 12001 U.S.A.	Gabriela Stewart Do Not Call Email Call	\$12,000	<div><div></div><div></div><div></div></div>		
Office Max Prospect	Quisque rhoncus nunc id est scelerisque eleifend.	11 N. Michigan Chicago, IL 60601 U.S.A.	Victoria Welden Do Not Call	\$30,000	<div><div></div><div></div><div></div></div>		
Coffe Co Prospect	Cras viverra turpis non dui pharetra venenatis.	Quai Turrettini 1 1201 Geneva Switzerland	Bart Kubiak	\$45,000	<div><div></div><div></div><div></div></div>		
Brewster Furnishings Account	Quisque rhoncus nunc id est scelerisque eleifend.	25 N. Superior Street Los Angeles, CA	Victoria Welden Do Not Call	\$30,000	<div><div></div><div></div><div></div></div>		

Lead :: Deloitte Consulting :: Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus.

General Info

Activities

Notes

Products

Partners

History

Attachments

Customer Information

Deloitte Consulting
Prospect [Convert to Account](#)
1234 Main Street
Chicago, IL 60601
U.S.A.
www.deloitte.com

Contact
Jennifer Horton
312-555-2012
jhorton@deloitte.com

Social Media
FB | TW | LI

Lead

Owner
John Smith
Quality
Hot
Value
\$214,000
Priority
High

Source
External Partner
Status
Open
Start Date
10.20.2010.
Expected Close Date
11.23.2010.

Lead Description

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus. Vestibulum interdum volutpat massa, nec egestas turpis fermentum a. Etiam egestas fringilla feugiat. Duis vestibulum venenatis urna a molestie. Quisque rhoncus nunc id est scelerisque eleifend. Suspendisse potenti. Nulla vestibulum, sem quis fringilla mattis, lorem dolor tempus magna, id condimentum metus leo pulvinar leo. Sed libero ipsum, mollis id tincidunt quis, iaculis et amet est.

SOCIAL MEDIA

Search Social Media

Feeds

Search Results/
Selected Feed



Monday 10.11.2010 at 2:45pm
Laura Jones via Facebook (icon)

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Duis dignissim velit ac enim lacinia blandit. Pellentesque eu nisl metus. Sed cursus risus eget tellus sagittis vitae laoreet dolor rhoncus.



Monday 10.11.2010 at 12:11am
Kristina Rupert via Twitter (icon)

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Friday 10.08.2010 at 1:22pm
Jenny Campbell via LinkedIn (icon)

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Social Media Options

Phone Book PHONE

Address Book CHAT

TODAY'S ACTIVITIES

Options

NOTES: Dashboard - Leads

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BRANDING



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Leads

New Lead

Import Leads

Assign

Prospect Account ▼	Description ▼	Address ▼	Contact ▼	Value ▼	Quality ▼	Phase ▼	Notes
Deloitte Consulting Prospect	Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales ...	1234 Main Street Chicago, IL 60601 U.S.A.	Jennifer Horton Email Call	\$214,000	<div><div></div><div></div><div></div></div>		
New York Times Account	Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus.	3434 Finley St. New York, NY 12001 U.S.A.	Gabriela Stewart Do Not Call Email Call	\$12,000	<div><div></div><div></div><div></div></div>		
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Coffe Co Prospect	Cras viverra turpis non dui pharetra venenatis.	Qual Turrettini 1 1201 Geneva Switzerland	Bart Kubiak	\$45,000	<div><div></div><div></div><div></div></div>		
Brewster Furnishings Account	Quisque rhoncus nunc id est scelerisque eleifend.	25 N. Superior Street Los Angeles, CA	Victoria Welden Do Not Call	\$30,000	<div><div></div><div></div><div></div></div>		

Lead :: Deloitte Consulting :: Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus.

General Info

Activities

Notes

Products

Partners

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Attachments

Customer Information

Deloitte Consulting

Prospect [Convert to Account](#)

1234 Main Street
Chicago, IL 60601
U.S.A.
www.deloitte.com

Contact

Jennifer Horton
312-555-2012
jhorton@deloitte.com

Social Media

FB | TW | LI

Lead

Owner

John Smith ▼

Quality

Hot ▼

Value

\$214,000 ▼

Priority

High ▼

Source

External Partner ▼

Status

Open ▼

Start Date

10.20.2010. ▼

Expected Close Date

11.23.2010. ▼

Lead Description

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus. Vestibulum interdum volutpat massa, nec egestas turpis fermentum a. Etiam egestas fringilla feugiat. Duis vestibulum venenatis urna a molestie. Quisque rhoncus nunc id est scelerisque eleifend. Suspendisse potenti. Nulla vestibulum, sem quis fringilla mattis, lorem dolor tempus magna, id condimentum metus leo pulvinar leo. Sed libero ipsum, mollis id tincidunt quis, iaculis et amet est.

SOCIAL MEDIA

Search Social Media

Feeds

Search Results/
Selected Feed

Monday 10.11.2010 at 2:45pm
Laura Jones via Facebook (icon)

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Social Media Options

Phone Book PHONE

Address Book CHAT

TODAY'S ACTIVITIES

Options

NOTES: Dashboard - Leads

Options/settings - dropdown menu. This menu will include items such as video chat camera settings, font settings, chat specific options, phone specific options, etc.

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Assign

Notes

Promote | Edit

Lead :: Deloitte Consulting :: Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl...

Attachments

Contact
Jennifer Horton
312-555-2012
jhorton@deloitte.com

Social Media
FB | TW | LI

John Smith	▼
Quality	
Hot	▼
Value	
\$214,000	▼
Priority	
High	▼

External Partner	▼
Status	
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Search Results /
Selected Feed

Monday 10.11.2010 at 2:45pm
 Laura Jones via Facebook (icon)

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Sed cursus risus eget tellus sagittis vitae
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- Product Catalog
- Document Repository
- Email (3)

- Accounts
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Leads

New Lead

Import Leads

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Edit Lead :: Deloitte Consulting :: Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl...

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Feeds

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Laura Jones via Facebook (icon)

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Kristina Rupert via Twitter (icon)

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Friday 10.08.2010 at 1:22pm

Jenny Campbell via LinkedIn (icon)

Cras commodo iaculis dictum. In hac... Neque porro quisquam est qui dolore ipsum quia dolor sit amet, consectetur,

Social Media Options

Phone Book

PHONE

Address Book

CHAT

TODAY'S ACTIVITIES

Options

NOTES: Dashboard - Leads

- Options/settings - dropdown menu. This menu will include items such as video chat camera settings, font settings, chat specific options, phone specific options, etc.
- Clicking the phone icon will automatically trigger an outbound call
- Clicking the email icon will automatically trigger a compose email action
- Clicking one of the stages will provide stage specific details (i.e. Presentation will provide a list of presentations given to the customer + any additional notes gathered during, or leading up to this step).
- Hovering over a Contact name in the list view will produce a hover popup window allowing to quickly email or call the lead contact
- Clicking the Quality button (square) will change the quality of the lead
- Clicking the website link launches the site in a new preferred browser window
- Clicking the address/directions icon produces a popup with a map of the selected location / address
- General Info, Activity, Notes, etc. - fish-eye effect on hover. Hovering over one of the menu items increases that item's font size and moves the tab underneath it, displaying the content designated by the selected menu item in the main display area. Each menu item will be represented by text and an icon

BRANDING



Global (Keyword) Search

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Leads

Search Leads

New Lead Import Leads

Prospect Account ▼	Description ▼	Address ▼	Contact ▼	Value ▼	Quality ▼	Phase ▼	Notes
Deloitte Consulting Prospect	Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales ...	1234 Main Street Chicago, IL 60601 U.S.A.	Jennifer Horton Email Call	\$214,000	Hot	In Progress	
New York Times Account	Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus.	3434 Finley St. New York, NY 12001 U.S.A.	Gabriela Stewart Do Not Call Email Call	\$120,090	Warm	In Progress	
Office Max Prospect	Quisque rhoncus nunc id est scelerisque eleifend.	11 N. Michigan Chicago, IL 60601 U.S.A.	Victoria Welden Do Not Call	\$30,000	Warm	In Progress	
Coffe Co Prospect	Cras viverra turpis non dui pharetra venenatis.	Qual Turrettini 1 1201 Geneva Switzerland	Bart Kubiak	\$450,000	Cold	Issue	
Brewster Furnishings Account	Quisque rhoncus nunc id est scelerisque eleifend.	25 N. Superior Street Los Angeles, CA	Victoria Welden Do Not Call	\$30,000			

New Lead

Convert To Opportunity

General Info

Activities

Notes

Products

Partners

History

Attachments

Customer Information

Prospect | Account ▼ New

Street Address

City

State ▼ Zip

Country ▼

Website

Contact

First Name Last Name

Phone

Email

Social Media

Lead

Owner John Smith ▼

Quality Hot ▼

Value \$214,000 ▼

Priority High ▼

Source External Partner ▼

Status Open ▼

Start Date 10.20.2010. ▼

Expected Close Date 11.23.2010. ▼

Lead Description

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus. Vestibulum interdum volutpat massa, nec egestas turpis fermentum a. Etiam egestas fringilla feugiat. Duis vestibulum venenatis urna a molestie. Quisque rhoncus nunc id est scelerisque eleifend. Suspendisse potenti. Nulla vestibulum, sem quis fringilla mattis, lorem dolor tempus magna, id condimentum metus leo pulvinar leo. Sed libero ipsum, mollis id tincidunt quis, iaculis et amet est.

SOCIAL MEDIA

Search Social Media

Feeds

Search Results /
Selected Feed

Monday 10.11.2010 at 2:45pm
Laura Jones via Facebook (icon)
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Monday 10.11.2010 at 12:11am
Kristina Rupert via Twitter (icon)
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Social Media Options

Phone Book PHONE

Address Book CHAT

TODAY'S ACTIVITIES

Options

NOTES: Dashboard - Leads

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Search Leads

New Lead Import Leads

Prospect Account	Description	Address	Contact	Value	Quality	Phase	Notes
Deloitte Consulting Prospect	Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales ...	1234 Main Street Chicago, IL 60601 U.S.A.	Jennifer Horton Email Call	\$214,000	Hot	In Progress	
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Office Max Prospect	Quisque rhoncus nunc id est scelerisque eleifend.	11 N. Michigan Chicago, IL 60601 U.S.A.	Victoria Welden Do Not Call	\$30,000	Warm	In Progress	
Coffe Co Prospect	Cras viverra turpis non dui pharetra venenatis.	Qual Turrettini 1 1201 Geneva Switzerland	Bart Kubiak	\$450,000	Cold	Issue	
Brewster Furnishings Account	Quisque rhoncus nunc id est scelerisque eleifend.	25 N. Superior Street Los Angeles, CA	Victoria Welden Do Not Call	\$30,000			

Lead :: Deloitte Consulting :: Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl....

[Convert To Opportunity](#)

General Info

Activities

Notes

Products

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History

Attachments

Current Activities

Description	Sta...	Priority	Due Date
Nunc convallis tristique arcu placerat auctor. Maecenas id leo est. Ut tortor ligula, laoreet sed...	Fir...	High	10.22.2010
Maecenas tempor quam at enim bibendum volutpat. Proin accumsan lacus lectus. Mauris ac mi quis...	Fir...	Medium	10.24.2010
Sed odio justo, cursus vel tempor eu, viverra a lorem.	Sec...	Medium	

New Activity

Priority
High

Stage
First Stage

Due Date
10.14.2010.

Save Cancel

Activity Description | Notes

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus. Vestibulum interdum volutpat massa, nec egestas turpis fermentum a. Etiam egestas fringilla feugiat. Duis vestibulum venenatis urna a molestie. Quisque rhoncus nunc id est scelerisque eleifend. Suspendisse potenti. Nulla vestibulum, sem quis fringilla mattis, lorem dolor tempus magna, id condimentum metus leo pulvinar leo. Sed libero ipsum, mollis id tincidunt quis, laculle sit amet est.

SOCIAL MEDIA

Search Social Media

Feeds

Search Results /
Selected Feed



Monday 10.11.2010 at 2:45pm

[Laura Jones via Facebook](#) (icon)

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Duis dignissim velit ac enim lacinia blandit. Pellentesque eu nisl metus. Sed cursus risus eget tellus sagittis vitae laoreet dolor rhoncus.



Monday 10.11.2010 at 12:11am

[Kristina Rupert via Twitter](#) (icon)

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Friday 10.08.2010 at 1:22pm

[Jenny Campbell via LinkedIn](#) (icon)

Cras commodo iaculis dictum. In hac... Neque porro quisquam est qui dolorem ipsum quia dolor sit amet, consectetur,

Social Media Options

Phone Book PHONE

Address Book CHAT

TODAY'S ACTIVITIES

Options

NOTES: Dashboard - Leads

An incomplete activity will be distinguished from a complete activity visually (list of activities). Hovering over an activity will produce a popup allowing users to mark the particular activity as complete. Selecting any of the fields in the record will allow users to edit it (i.e. selecting a priority will produce a drop-down of priority values. Selecting a due date will produce a popup (small) calendar to allow users to change the due date).



Global (Keyword) Search

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New Lead Import Leads

Prospect Account ▼	Description ▼	Address ▼	Contact ▼	Value ▼	Quality ▼	Phase ▼	Notes
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New York Times Account	Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus.	3434 Finley St. New York, NY 12001 U.S.A.	Gabriela Stewart Do Not Call Email Call	\$120,090	Warm	In Progress	
Office Max Prospect	Quisque rhoncus nunc id est scelerisque eleifend.	11 N. Michigan Chicago, IL 60601 U.S.A.	Victoria Welden Do Not Call	\$30,000	Warm	In Progress	
Coffe Co Prospect	Cras viverra turpis non dui pharetra venenatis.	Qual Turrettini 1 1201 Geneva Switzerland	Bart Kubiak	\$450,000	Cold	Issue	
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Lead :: Deloitte Consulting :: Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl....

[Convert To Opportunity](#)

General Info

Activities

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Products

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History

Attachments

Current Activities

New Activity

Description ▼	Sta... ▼	Priority ▼	Due Date ▼
Nunc convallis tristique arcu placerat auctor. Maecenas id leo est. Ut tortor ligula, laoreet sed rhoncus sed...	Fir...	High	10.22.2010
Maecenas tempor quam at enim bibendum volutpat. Proin accumsan lacus lectus. Mauris ac mi quis risus...	Fir...	Medium	10.24.2010
Sed odio justo, cursus vel tempor eu, viverra a lorem.	Sec...	Medium	10.24.2010

Activity Title

Priority

High

Stage

First Stage

Due Date

10.14.2010.

Assign to

Myself

Save

Cancel

Activity Description | Notes

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SOCIAL MEDIA

Search Social Media

Feeds

Search Results /
Selected Feed



Monday 10.11.2010 at 2:45pm

[Laura Jones via Facebook](#) (icon)

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Social Media Options

Phone Book PHONE

Address Book CHAT

TODAY'S ACTIVITIES

Options

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Global (Keyword) Search

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- [Leads](#)
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Leads

[New Lead](#) [Import Leads](#)

Prospect Account ▼	Description ▼	Address ▼	Contact ▼	Value ▼	Quality ▼	Phase ▼	Notes
Deloitte Consulting Prospect	Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales ...	1234 Main Street Chicago, IL 60601 U.S.A.	Jennifer Horton Email Call	\$214,000	<div><div></div><div></div><div></div></div> Hot	In Progress	<div><div></div><div></div><div></div></div> +
New York Times Account	Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus.	3434 Finley St. New York, NY 12001 U.S.A.	Gabriela Stewart Do Not Call Email Call	\$120,090	<div><div></div><div></div><div></div></div> Warm	In Progress	<div><div></div><div></div><div></div></div> +
Office Max Prospect	Quisque rhoncus nunc id est scelerisque eleifend.	11 N. Michigan Chicago, IL 60601 U.S.A.	Victoria Welden Do Not Call	\$30,000	<div><div></div><div></div><div></div></div> Warm	In Progress	<div><div></div><div></div><div></div></div> +
Coffe Co Prospect	Cras viverra turpis non dui pharetra venenatis.	Qual Turrettini 1 1201 Geneva Switzerland	Bart Kubiak	\$450,000	<div><div></div><div></div><div></div></div> Cold	Issue	<div><div></div><div></div><div></div></div> +
Brewster Furnishings Account	Quisque rhoncus nunc id est scelerisque eleifend.	25 N. Superior Street Los Angeles, CA	Victoria Welden Do Not Call	\$30,000	<div><div></div><div></div><div></div></div>		<div><div></div><div></div><div></div></div> +

Lead :: Deloitte Consulting :: Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl....

[Convert To Opportunity](#)

General Info

Activities

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Current Notes

Note ▼

Credited On ▼

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10.22.2010

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10.24.2010

Sed odio justo, cursus vel tempor eu, viverra a lorem. Nunc vel

10.24.2010

New Note

Vestibulum a nisl sapien, sit amet varius odio. Aliquam mattis, quam in ornare congue, nibh enim congue ante, vel placerat lacus nunc in nulla. Etiam varius enim sit amet nisl malesuada vel laoreet ligula mollis. Donec aliquet elementum diam, ac convallis nulla luctus quis. Ut elementum est in felis sollicitudin ut ultricies nulla fringilla. Integer et arcu urna. Donec in diam non urna faucibus fermentum non eget felis. Maecenas ultricies, lectus et convallis dignissim, nulla erat pulvinar erat, ac mattis neque velit at augue. Etiam mauris massa, fermentum sit amet mollis vel, fringilla a elit. Proin ligula turpis, sagittis in cursus nec, gravida ut tortor. Fusce sapien quam, scelerisque eget viverra ac, luctus sit amet purus. Donec congue, diam quis sollicitudin volutpat...

Save

Cancel

SOCIAL MEDIA

Feeds

Search Results / Selected Feed

Monday 10.11.2010 at 2:45pm

Laura Jones via Facebook (icon)

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Duis dignissim velit ac enim lacinia blandit. Pellentesque eu nisl metus. Sed cursus risus eget tellus sagittis vitae laoreet dolor rhoncus.

Monday 10.11.2010 at 12:11am

Kristina Rupert via Twitter (icon)

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Friday 10.08.2010 at 1:22pm

Jenny Campbell via LinkedIn (icon)

Cras commodo iaculis dictum. In hac... Neque porro quisquam est qui dolore ipsum quia dolor sit amet, consectetur,

Social Media Options

Phone Book

PHONE

Address Book

CHAT

TODAY'S ACTIVITIES

Options

NOTES: Dashboard - Leads

In order to view a note, user will simply select one of the records from the list. A new note blank area will appear in the same "view note" area if the New Note button is selected



Global (Keyword) Search

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Activities

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Leads

Search Leads

Prospect Account ▼	Description ▼	Address ▼	Contact ▼	Value ▼	Quality ▼	Phase ▼	Notes
Deloitte Consulting Prospect	Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales ...	1234 Main Street Chicago, IL 60601 U.S.A.	Jennifer Horton Email Call	\$214,000	Hot	In Progress	
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Coffe Co Prospect	Cras viverra turpis non dui pharetra venenatis.	Qual Turrettini 1 1201 Geneva	Bart Kublak	\$450,000	Cold	Issue	

Lead :: Deloitte Consulting :: Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl.... [Convert To Opportunity](#)

General Info Activities Notes Products Partners History Attachments



Product Name

Product Number: XYZ1234512101

Product Details

Qty

x \$199.01

Add to Cart



Product Name

Product Number: XYZ1234512101

Product Details

Qty

x \$12.99

Add to Cart



Product Name

Product Number: XYZ1234512101

Product Details

Qty

x \$55.99

Add to Cart



Product Name

Product Number: XYZ1234512101

Product Details

Qty

x \$44.99

Add to Cart



Product Name

Product Number: XYZ1234512101

Product Details

Qty

x \$129.99

Add to Cart



Total items: 22

Tax: \$562.22

Promotional Code: 2344325BVD

Total: \$7,522.99

Check Out

SOCIAL MEDIA

Search Social Media

Feeds

Search Results/
Selected Feed



Monday 10.11.2010 at 2:45pm

[Laura Jones via Facebook](#) (icon)

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Duis dignissim velit ac enim lacinia blandit. Pellentesque eu nisl metus. Sed cursus risus eget tellus sagittis vitae laoreet dolor rhoncus.



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Social Media Options

Phone Book PHONE

Address Book CHAT

TODAY'S ACTIVITIES

Options

NOTES: Dashboard - Leads

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- [Work Flow](#)
- [Contacts](#)
- [Calendar](#)
- [Reports](#)

Leads

[New Lead](#) [Import Leads](#)

Prospect Account ▼	Description ▼	Address ▼	Contact ▼	Value ▼	Quality ▼	Phase ▼	Notes
Deloitte Consulting Prospect	Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales ...	1234 Main Street Chicago, IL 60601 U.S.A.	Jennifer Horton Email Call	\$214,000	<div><div></div><div></div><div></div></div> Hot	In Progress	+
New York Times Account	Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus.	3434 Finley St. New York, NY 12001 U.S.A.	Gabriela Stewart Do Not Call Email Call	\$120,090	<div><div></div><div></div><div></div></div> Warm	In Progress	+
Office Max Prospect	Quisque rhoncus nunc id est scelerisque eleifend.	11 N. Michigan Chicago, IL 60601 U.S.A.	Victoria Welden Do Not Call	\$30,000	<div><div></div><div></div><div></div></div> Warm	In Progress	+
Coffe Co Prospect	Cras viverra turpis non dui pharetra venenatis.	Qual Turrettini 1 1201 Geneva	Bart Kublak	\$450,000	<div><div></div><div></div><div></div></div> Cold	Issue	+

Lead :: Deloitte Consulting :: Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl.... [Convert To Opportunity](#)

[General Info](#) [Activities](#) [Notes](#) [Products](#) [Partners](#) [History](#) [Attachments](#)

[New Partner](#)

External

Title

Specialties
Office Software
Printers / Ink
Electronics

External

Title

Specialties
Office Software
Printers / Ink
Electronics

External

Title

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Electronics

External

Title

Specialties
Office Software
Printers / Ink
Electronics

SOCIAL MEDIA

[Feeds](#) [Search Results / Selected Feed](#)

Monday 10.11.2010 at 2:45pm
Laura Jones via Facebook (icon)
Lorem ipsum dolor sit amet, consectetur adipiscing elit. Duis dignissim velit ac enim lacinia blandit. Pellentesque eu nisl metus. Sed cursus risus eget tellus sagittis vitae laoreet dolor rhoncus.

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Jenny Campbell via LinkedIn (icon)
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[Social Media Options](#)

Phone Book

PHONE

Address Book

CHAT

TODAY'S ACTIVITIES

[Options](#)

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Leads

[New Lead](#) [Import Leads](#)

Prospect Account ▼	Description ▼	Address ▼	Contact ▼	Value ▼	Quality ▼	Phase ▼	Notes
Deloitte Consulting Prospect	Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales ...	1234 Main Street Chicago, IL 60601 U.S.A.	Jennifer Horton Email Call	\$214,000	<div><div></div><div></div><div></div></div> Hot	In Progress	<div><div></div><div></div><div></div></div> +
New York Times Account	Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus.	3434 Finley St. New York, NY 12001 U.S.A.	Gabriela Stewart Do Not Call Email Call	\$120,090	<div><div></div><div></div><div></div></div> Warm	In Progress	<div><div></div><div></div><div></div></div> +
Office Max Prospect	Quisque rhoncus nunc id est scelerisque eleifend.	11 N. Michigan Chicago, IL 60601 U.S.A.	Victoria Welden Do Not Call	\$30,000	<div><div></div><div></div><div></div></div> Warm	In Progress	<div><div></div><div></div><div></div></div> +
Coffe Co Prospect	Cras viverra turpis non dui pharetra venenatis.	Quai Turrettini 1 1201 Geneva	Bart Kublak	\$450,000	<div><div></div><div></div><div></div></div> Cold	Issue	<div><div></div><div></div><div></div></div> +

Lead :: Deloitte Consulting :: Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl....

[General Info](#)

[Activities](#)

[Notes](#)

[Products](#)

[Partners](#)

[History](#)

[Attachments](#)

Description	Date Created ▼	Date Updated ▼	Partner Involved ▼
Cras magna enim, posuere sed malesuada ac, porttitor in enim. Praesent ac leo eget risus faucibus egestas. Nunc ornare gravida sem non adipiscing.	10.19.2010 2:33pm	10.21.2010 11:13am	Sarah Carter
Donec egestas diam vitae velit consectetur quis aliquam arcu lobortis. Nulla facilisi. Maecenas cursus lobortis mauris, sit amet porta urna lobortis a. Integer ac varius erat.	10.12.2010 4:33pm	10.13.2010 8:52 am	Jamie Stewart
Praesent sit amet nibh neque. Nulla vitae dui enim. Integer nec lacus ut orci congue sagittis vitae sed purus.	09.09.2010 11:19am	10.21.2010 11:13am	Sarah Carter
Proin faucibus ante in sapien hendrerit eleifend. In malesuada, ante tristique pretium	08.30.2010 7:52am	09.10.2010 4:19pm	Sarah Carter

SOCIAL MEDIA

Feeds

Search Results / Selected Feed

Monday 10.11.2010 at 2:45pm

Laura Jones via Facebook (icon)

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Duis dignissim velit ac enim lacinia blandit. Pellentesque eu nisl metus. Sed cursus risus eget tellus sagittis vitae laoreet dolor rhoncus.

Monday 10.11.2010 at 12:11am

Kristina Rupert via Twitter (icon)

Ut malesuada commodo sem, eget laoreet quam placerat ultrices. Nullam gravida sollicitudin ligula, id commodo orci laoreet pharetra.

Friday 10.08.2010 at 1:22pm

Jenny Campbell via LinkedIn (icon)

Cras commodo iaculis dictum. In hac... Neque porro quisquam est qui dolore ipsum quia dolor sit amet, consectetur,

Social Media Options

Phone Book

PHONE

Address Book

CHAT

TODAY'S ACTIVITIES

Options

NOTES: Dashboard - Leads

In order to view a note, user will simply select one of the records from the list. A new note blank area will appear in the same "view note" area if the New Note button is selected



Global (Keyword) Search

Dashboard

Product Catalog

Document Repository

Email (3)

Accounts

Prospects

Leads

Opportunities

Activities

Org Chart

Work Flow

Contacts

Calendar

Reports

Leads

Search Leads

New Lead Import Leads

Prospect Account ▼	Description ▼	Address ▼	Contact ▼	Value ▼	Quality ▼	Phase ▼	Notes
Deloitte Consulting Prospect	Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl. Praesent fringilla sodales ...	1234 Main Street Chicago, IL 60601 U.S.A.	Jennifer Horton Email Call	\$214,000	<div><div></div><div></div><div></div></div> Hot	In Progress	+
New York Times Account	Aliquam sit amet eros nisl. Praesent fringilla sodales nisl at tempus.	3434 Finley St. New York, NY 12001 U.S.A.	Gabriela Stewart Do Not Call Email Call	\$120,090	<div><div></div><div></div><div></div></div> Warm	In Progress	+
Office Max Prospect	Quisque rhoncus nunc id est scelerisque eleifend.	11 N. Michigan Chicago, IL 60601 U.S.A.	Victoria Welden Do Not Call	\$30,000	<div><div></div><div></div><div></div></div> Warm	In Progress	+
Coffe Co Prospect	Cras viverra turpis non dui pharetra venenatis.	Qual Turrettini 1 1201 Geneva	Bart Kublak	\$450,000	<div><div></div><div></div><div></div></div> Cold	Issue	+

Lead :: Deloitte Consulting :: Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam sit amet eros nisl.... [Convert To Opportunity](#)

General Info Activities Notes Products Partners History Attachments

File Name	Notes	File Type ▼	Date Created ▼
File 1	Note...	PDF	10.19.2010 2:33pm
File 2	Note...	PDF	09.09.2010 11:19am
File 3	Note...	Video	10.12.2010 4:33pm
File 4	Note...	MS Word	10.19.2010 2:33pm
File 5	Note...	PDF	09.09.2010 11:19am
File 6	Note...	PowerPoint	10.19.2010 2:33pm

SOCIAL MEDIA

Search Social Media

Feeds Search Results / Selected Feed

Monday 10.11.2010 at 2:45pm
Laura Jones via Facebook (icon)
Lorem ipsum dolor sit amet, consectetur adipiscing elit. Duis dignissim velit ac enim lacinia blandit. Pellentesque eu nisl metus. Sed cursus risus eget tellus sagittis vitae laoreet dolor rhoncus.

Monday 10.11.2010 at 12:11am
Kristina Rupert via Twitter (icon)
Ut malesuada commodo sem, eget laoreet quam placerat ultrices. Nullam gravida sollicitudin ligula, id commodo orci laoreet pharetra.

Friday 10.08.2010 at 1:22pm
Jenny Campbell via LinkedIn (icon)
Cras commodo iaculis dictum. In hac... Neque porro quisquam est qui dolorem ipsum quia dolor sit amet, consectetur,

Social Media Options

Phone Book PHONE ▼

Address Book CHAT ▼

TODAY'S ACTIVITIES

Options

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